



May 2018 Meeting Materials Index

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Agenda Item C

Membership Update and Announcement of New Members

- TAGD's Executive Committee cast an electronic vote and approved 5 new Associate Members on March 21, 2018.

Membership Application Form

Texas Alliance of Groundwater Districts

Thank you for your interest in TAGD. Following the submission of this form, TAGD's Executive Committee will review and take action on your application. If you have any questions about membership benefits, please call 1-512-596-3101.

Member Name

Adam Friedman of the law firm McElroy, Sullivan, Miller & Weber L.L.P.

Contact Information

First Name

Adam

Last Name

Friedman

E-mail Address

afriedman@msmtx.com

Add this e-mail to TAGD communications?

Yes NO

Street Address

1201 Spyglass, Suite 200

City

Austin

State

TX

Zip Code

78746

Phone Number

512.837.8111

Membership Information

GCD Members

- Annual Budget \$0-\$99,999
\$550.00
- Annual Budget \$100,000-\$249,999
\$750.00
- Annual Budget \$250,000-\$499,999
\$1,000.00
- Annual Budget \$500,000-\$999,999
\$1,250
- Annual Budget \$1,000,000 and up
\$1,500.00

Associate Members

- Individual or Sole Proprietorship
\$500.00
- 501(c)(3) or Educational Institution
\$750.00
- Small Corporation (budget < \$500,000) or
Non-GCD Government Entity
\$1,000.00
- Medium Corporation (budget \$500,000-
\$1,000,000)
\$1,250.00
- Large Corporation (budget > \$1,000,000)
\$1,500.00

What is your primary interest in a membership with TAGD?

I am an environmental and energy lawyer with a heavy focus on groundwater related issues. I have represented GCDs in the past as well as applicants and protesting landowners. My interest in becoming a TAGD member is to keep informed on the the progress and challenges of GCDs. I also hope to contribute with ideas for managing groundwater resources

Submit application form to
tagdexec@texasgroundwater.org

Membership Application Form

Texas Alliance of Groundwater Districts

Thank you for your interest in TAGD. Following the submission of this form, TAGD's Executive Committee will review and take action on your application. If you have any questions about membership benefits, please call 1-512-596-3101.

Member Name

Duggins Wren Mann & Romero, LLP

Contact Information

First Name

Celina

Last Name

Romero

E-mail Address

cromero@dwmrlaw.com

Add this e-mail to TAGD communications?



Yes



NO

Street Address

600 Congress, Suite 1900

City

Austin

State

TX

Zip Code

78701

Phone Number

512-744-9300

Membership Information

GCD Members

- Annual Budget \$0-\$99,999
\$550.00
- Annual Budget \$100,000-\$249,999
\$750.00
- Annual Budget \$250,000-\$499,999
\$1,000.00
- Annual Budget \$500,000-\$999,999
\$1,250
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\$1,500.00

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\$500.00
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\$750.00
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Non-GCD Government Entity
\$1,000.00
- Medium Corporation (budget \$500,000-\$1,000,000)
\$1,250.00
- Large Corporation (budget > \$1,000,000)
\$1,500.00

What is your primary interest in a membership with TAGD?

To network with other groundwater districts and their attorneys.

Submit application form to
tagdexec@texasgroundwater.org

Membership Application Form

Texas Alliance of Groundwater Districts

Thank you for your interest in TAGD. Following the submission of this form, TAGD's Executive Committee will review and take action on your application. If you have any questions about membership benefits, please call 1-512-596-3101.

Member Name

John Davis

Contact Information

First Name

John

Last Name

Davis

E-mail Address

JEDAVIS129@gmail.com

Add this e-mail to TAGD communications?

Yes NO

Street Address

1829 Cherry Glade Trl

City

Georgetown

State

TX

Zip Code

78628

Phone Number

281-794-8663

Membership Information

GCD Members

- Annual Budget \$0-\$99,999
\$550.00
- Annual Budget \$100,000-\$249,999
\$750.00
- Annual Budget \$250,000-\$499,999
\$1,000.00
- Annual Budget \$500,000-\$999,999
\$1,250
- Annual Budget \$1,000,000 and up
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Member Name

Contact Information

First Name

Last Name

E-mail Address

Add this e-mail to TAGD communications?

Yes NO

Street Address

City

State

Zip Code

Phone Number

Membership Information

GCD Members

- Annual Budget \$0-\$99,999
\$550.00
- Annual Budget \$100,000-\$249,999
\$750.00
- Annual Budget \$250,000-\$499,999
\$1,000.00
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\$1,250
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Member Name

Contact Information

First Name

Last Name

E-mail Address

Add this e-mail to TAGD communications?

Yes NO

Street Address

City

State

Zip Code

Phone Number

Membership Information

GCD Members

- Annual Budget \$0-\$99,999
\$550.00
- Annual Budget \$100,000-\$249,999
\$750.00
- Annual Budget \$250,000-\$499,999
\$1,000.00
- Annual Budget \$500,000-\$999,999
\$1,250
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- Medium Corporation (budget \$500,000-
\$1,000,000)
\$1,250.00
- Large Corporation (budget > \$1,000,000)
\$1,500.00

What is your primary interest in a membership with TAGD?

Submit application form to
tagdexec@texasgroundwater.org

Agenda Item E

Discussion and possible action on minutes of prior meeting

- The draft minutes from TAGD's January 2018 Regular Business Meeting have been prepared and presented to you by TAGD's Secretary, Leah Adams.

**Minutes of
Regular Business Meeting
TEXAS ALLIANCE OF GROUNDWATER DISTRICTS
January 30-31, 2018
Austin Double Tree Hotel
6505 N Interstate 35, Austin, TX 78752**

These Minutes are a record of the items discussed, including motions on any matters that involve the TAGD Membership. The Minutes mostly follow the order on the previously distributed agenda, but may not have been discussed in that order, as noted in the Minutes.

- A. Call to Order and Welcome Address** President Dirk Aaron called the meeting to order at 1:05 PM on January 30, 2018 by welcoming the membership, going over the topics for the day, and asking Jackie Risner to give the invocation.
- B. Membership Update and Announcement of New Members** President Dirk Aaron announced that TAGD had 85 GCD Members and 40 Associate Members with two new members joining since the last meeting. Reeves County GCD joined as a nonvoting member for one year and Vanessa Puig-Williams joined as an associate member. New members and first-time meeting visitors were asked to stand and introduce themselves.
- C. Roll Call** Secretary Leah Adams called the roll and informed the President that 51 District Members were in attendance, comprising a quorum. A list of GCDs represented at the meeting is attached as Attachment 1.
- D. Discussion and possible action on minutes of prior meeting.** President Dirk Aaron presented the minutes from the last meeting, with an amendment to add Kinney County Groundwater Conservation District to the members in attendance. Mike McGuire made a motion to approve the minutes as amended. Joe Cooper seconded the motion. The motion passed unanimously.
- E. TAGD Report on Activities** President Dirk Aaron introduced Sarah Schlessinger and Beth Hood to present the TAGD Report on activities. Sarah provided the 2017 Annual Report for TAGD Activities, including a review of TAGD programs, events and services. Beth reported on TAGD's Outreach and Communication efforts. No action was taken.
- F. Discussion and possible action to approve FY 17 Q4 financial reports.** Treasurer Zach Holland presented the FY 17 Q4 Finances. Zach reported that the Finance & Budget Committee and Executive Committee had approved the FY17 Q4 Finances with a budget amendment to increase the total budget by \$5,000 by increasing personnel by \$2,000 and total travel by \$3,000., David Van Dresar moved to approve the FY17 Q4 finances as recommended by the Finance & Budget Committee. Ron Fieseler seconded the motion. The motion passed unanimously.
- G. Discussion and possible action on FY18 Q1 financial reports.** Treasurer Zach Holland presented the FY18 Q1 Finances . After a discussion of the reports, Steve Walthour moved to approve FY18 Q1 Finances as presented. Jim Conkwright seconded the motion. The motion passed unanimously.
- H. Discussion and possible action on the FY 16- FY 17 Audit Report.** Executive Director Sarah Schlessinger presented a summary report of the FY16-Fy17 draft audit report. A final draft of the audit will be issued following approval by the

membership. Joel Pigg moved to approve the draft audit report. Bob Patterson seconded the motion. The motion passed unanimously.

I. Discussion of TAGD short term and long term Financial Strategy. President Dirk Aaron introduced the purpose of the agenda item as an initial membership discussion on the need to consider membership dues and fees to address long term financial planning. Dirk Aaron summarized the steps taken by the Executive and Finance Committees to come to this decision, and walked through the financial strategy presentation. Treasurer Zach Holland presented different member dues and fees scenarios to the membership and requested feedback. Sarah Schlessinger informed the membership that TAGD would use an electronic survey and stakeholder group to get more feedback. No action was taken at this time.

J. Discussion and possible action on Bylaw Amendments. President Dirk Aaron asked the Parliamentarian Jim Polonis to present the proposed Bylaw Amendments addressing when TAGD approves member dues and fees. After some discussion, Steve Walthour moved to approve the amendments as presented. Louie Pena seconded the motion. The motion passed unanimously.

K. Legal Terminologies Jeopardy – Victoria Messer Whitehead This agenda item did not take place, due to a last minute cancellation.

L. Groundwater Educational Outreach Collaborative Presentation

M. TWDB Update – Larry French

N. WellIntel Presentation – Charles Dunning

O. Care Law Update – Stacey Reese

President Dirk Aaron recessed the meeting at 5:31 PM and invited members to the TAGD reception. Dirk Aaron reconvened the meeting at 8:30 AM on January 31, 2018. Executive Director Sarah Schlessinger introduced panelists for the speaker sessions.

P. Interim Report Panel – Greg Ellis, Ty Embrey Shauna Fitzsimmons, Dean Robbins

Q. Rule Update – Bill Dugat

R. Officer and Committee Reports. President Joe Cooper asked for Officer and Committee reports:

1. Executive Director – Sarah Schlessinger provided a report on the 2018 Texas Groundwater Summit, the updated GCD Index parameters, the Mitchell Foundation Grant, interim work, and TAGD activities and collaborations..
2. Executive Committee – Dirk Aaron provided a report on the Executive Committee's activities, including two meetings since August of 2017, new member approvals, and the financial strategies discussions.
3. Legislative Committee – Amber Blount presented the Legislative Subcommittees for FY18 as Similar Rules, Permitting, Attorneys Fees, Water Markets, and Groundwater Data and Science. She reminded members that the first Legislative Committee meeting would be held on January 31, 2018, directly after the Regular Business meeting.
4. Bylaws Committee – Jim Polonis announced the only update had been presented to the membership for approval.

5. Information & Education – Beth Hood stated the group had not meet since August and had nothing to report at this time.
6. Finance Committee – Zach Holland encouraged anyone with comments about the financial strategies to contact him or Sarah.
7. Groundwater Protection and Drought Preparedness– David Van Dresar had nothing to report at this time.

S. Member and GMA Reports. A representative from each GMA provided an update on the status of their DFCs, explanatory reports, and next processes as well as any membership report.

T. Other TAGD Business. President Dirk Aaron asked members for other TAGD business. None was presented.

U. Adjournment. Steve Walthour made a motion to adjourn the meeting. Amanda Maloukis seconded the motion to adjourn. The motion carried unanimously. President Dirk Aaron adjourned the meeting at 10:00 AM.

Prepared and submitted by Sarah Schlessinger, Executive Director, and Leah Adams, Secretary.

Approved by the Members on _____, 2018.

Dirk Aaron, President

Leah Adams, Secretary

Attachment 1
Members Attending the TAGD Regular Business Meeting
January 25 - 26, 201

1. Bandera Co. River Authority and Groundwater District
2. Barton Springs/Edwards Aquifer Conservation District
3. Blanco-Pedernales Groundwater Conservation District
4. Bluebonnet Groundwater Conservation District
5. Brazoria County Groundwater Conservation District
6. Brazos Valley Groundwater Conservation District
7. Brush Country Groundwater Conservation District
8. Central Texas Groundwater Conservation District
9. Clearwater Underground Water Conservation District
10. Coastal Bend Groundwater Conservation District
11. Coastal Plains Groundwater Conservation District
12. Crockett County Groundwater Conservation District
13. Duval County Groundwater Conservation District
14. Fayette County Groundwater Conservation District
15. Glasscock Groundwater Conservation District
16. Gonzales County Underground Water Conservation District
17. Hemphill County Underground Water Conservation District
18. High Plains Underground Water Conservation District No. 1
19. Irion County Water Conservation District
20. Jeff Davis County Underground Water Conservation District
21. Kenedy County Groundwater Conservation District
22. Kinney County Groundwater Conservation District
23. Llano Estacado Underground Water Conservation District
24. Lone Star Groundwater Conservation District
25. Lower Trinity Groundwater Conservation District
26. Mesa Underground Water Conservation District
27. Mesquite Groundwater Conservation District
28. Mid-East Texas Groundwater Conservation District
29. Middle Pecos Groundwater Conservation District
30. Middle Trinity Groundwater Conservation District
31. North Plains Groundwater Conservation District
32. North Texas Groundwater Conservation District
33. Northern Trinity Groundwater Conservation District
34. Panhandle Groundwater Conservation District
35. Panola County Groundwater Conservation District
36. Pineywoods Groundwater Conservation District
37. Plum Creek Conservation District
38. Post Oak Savannah Groundwater Conservation District
39. Prairelands Groundwater Conservation District
40. Real-Edwards Conservation and Reclamation District
41. Red River Groundwater Conservation District
42. Rolling Plains Groundwater Conservation District
43. Rusk County Groundwater Conservation District
44. Sandy Land Underground Water Conservation District
45. Santa Rita Underground Water Conservation District
46. South Plains Underground Water Conservation District
47. Southeast Texas Groundwater Conservation District
48. Sterling County Underground Water Conservation District
49. Sutton County Groundwater Conservation District
50. Upper Trinity Groundwater Conservation District
51. Uvalde County Underground Water Conservation District

Agenda Item H

Discussion and possible action on FY18 Q2 Financial Reports

- TAGD's Finance & Budget Committee met on April 23 to review and approve the FY18 Q2 Financials. They reviewed the Balance Sheet, Budget v. Actuals, Transaction List, Check Detail, Reconciliation Reports, and Bank Statements. They approved TAGD's FY18 Q2 Financials unanimously.
- TAGD's Executive Committee met on April 30 to review TAGD's FY18 Q2 Financials. The Executive Committee approved the FY18 Q2 Financials for distribution to the membership unanimously.

Texas Alliance of Groundwater Districts

BALANCE SHEET

As of March 31, 2018

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
PayPal Bank	156.18
WellsFargo Bank - Checking	111,486.86
WellsFargo Bank - Savings	75,108.90
Total Bank Accounts	\$186,751.94
Accounts Receivable	
Accounts Receivable	2,172.90
Total Accounts Receivable	\$2,172.90
Other Current Assets	
Accounts Receivable - Other	62.08
Deposits	400.00
Total Other Current Assets	\$462.08
Total Current Assets	\$189,386.92
TOTAL ASSETS	\$189,386.92
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Wells Fargo Business Card	690.87
Total Credit Cards	\$690.87
Other Current Liabilities	
Payable-WF Payroll Service	2,970.83
Total Other Current Liabilities	\$2,970.83
Total Current Liabilities	\$3,661.70
Total Liabilities	\$3,661.70
Equity	
Retained Earnings	0.00
Unrestricted Net Assets	135,138.12
Net Income	50,587.10
Total Equity	\$185,725.22
TOTAL LIABILITIES AND EQUITY	\$189,386.92

Texas Alliance of Groundwater Districts

BUDGET VS. ACTUALS: FY18 BUDGET - FY18 P&L

October 2017 - September 2018

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Grants and Donations	19,372.90		19,372.90	
Interest Income	11.24	21.00	-9.76	53.52 %
Meeting Income				
PFIA Training		3,500.00	-3,500.00	
Regular Business Meeting Income	21,270.00	30,000.00	-8,730.00	70.90 %
Technical Training Income	16,140.00	15,000.00	1,140.00	107.60 %
Texas Groundwater Summit		40,000.00	-40,000.00	
Total Meeting Income	37,410.00	88,500.00	-51,090.00	42.27 %
Member Dues				
Membership Dues - Associates	37,125.00	33,000.00	4,125.00	112.50 %
Membership Dues - Voting	79,850.00	75,000.00	4,850.00	106.47 %
Total Member Dues	116,975.00	108,000.00	8,975.00	108.31 %
Total Income	\$173,769.14	\$196,521.00	\$ -22,751.86	88.42 %
GROSS PROFIT	\$173,769.14	\$196,521.00	\$ -22,751.86	88.42 %
Expenses				
Meeting Expenses				
Meeting Supplies	943.24	2,000.00	-1,056.76	47.16 %
Regular Business Meeting Expenses	3,899.56	10,000.00	-6,100.44	39.00 %
Technical Training Expenses	7,359.87	4,000.00	3,359.87	184.00 %
Total Meeting Expenses	12,202.67	16,000.00	-3,797.33	76.27 %
Office Expense				
Cell Phone	845.46	1,620.00	-774.54	52.19 %
Clerical Duties	142.13	500.00	-357.87	28.43 %
Furniture and Equipment	214.86	1,500.00	-1,285.14	14.32 %
Office Phone	68.71	200.00	-131.29	34.36 %
Postage and PO Box	272.73	300.00	-27.27	90.91 %
Rent	6,650.00	12,000.00	-5,350.00	55.42 %
Supplies	901.05	1,300.00	-398.95	69.31 %
Website	577.04	1,000.00	-422.96	57.70 %
Total Office Expense	9,671.98	18,420.00	-8,748.02	52.51 %
Personnel				
Executive Director				
Payroll Taxes	2,907.00	5,814.00	-2,907.00	50.00 %
Retirement	1,399.98	4,560.00	-3,160.02	30.70 %
Salaries	37,999.98	76,000.00	-38,000.02	50.00 %
Total Executive Director	42,306.96	86,374.00	-44,067.04	48.98 %
Health Insurance-Group Plan	7,694.76	18,000.00	-10,305.24	42.75 %
Staff				
Payroll Taxes	2,371.50	4,284.00	-1,912.50	55.36 %
Retirement	1,000.02	3,360.00	-2,359.98	29.76 %
Salaries	31,000.02	56,000.00	-24,999.98	55.36 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Staff	34,371.54	63,644.00	-29,272.46	54.01 %
Total Personnel	84,373.26	168,018.00	-83,644.74	50.22 %
Professional Services				
Audit/Tax Return	2,035.00	7,000.00	-4,965.00	29.07 %
Contracted Services	295.54	1,500.00	-1,204.46	19.70 %
Insurance - Bonds	533.00	2,500.00	-1,967.00	21.32 %
Member Management Software	240.00	480.00	-240.00	50.00 %
Payroll/Bookkeeping/Banking	1,038.97	3,000.00	-1,961.03	34.63 %
PFIA Instructor		2,000.00	-2,000.00	
Texas Legislative Service	1,003.31	1,800.00	-796.69	55.74 %
Total Professional Services	5,145.82	18,280.00	-13,134.18	28.15 %
Travel/Confer/Dues/Outreach				
Conference Fees	130.00	3,000.00	-2,870.00	4.33 %
Member Dues/Registrations	500.00	1,000.00	-500.00	50.00 %
Outreach	1,250.26	2,000.00	-749.74	62.51 %
Parking	73.64	500.00	-426.36	14.73 %
Travel and Hotel	5,362.03	8,000.00	-2,637.97	67.03 %
Total Travel/Confer/Dues/Outreach	7,315.93	14,500.00	-7,184.07	50.45 %
Total Expenses	\$118,709.66	\$235,218.00	\$ -116,508.34	50.47 %
NET OPERATING INCOME	\$55,059.48	\$ -38,697.00	\$93,756.48	-142.28 %
NET INCOME	\$55,059.48	\$ -38,697.00	\$93,756.48	-142.28 %

Agenda Item I

Discussion and possible action on FY19 Member Dues & Fees

- TAGD's Finance & Budget Committee met on April 23 to consider a 5 year budget strategy, and propose the FY19 Member Dues and Fees. They approved the proposed FY19 meeting fees, and 2 member dues options to be recommended to the Executive Committee
- TAGD's Executive Committee met on April 30 and reviewed the 5 year budget considerations and the proposed FY19 Member Dues & Fees. They approved the meeting fee proposal and two member dues proposals to be presented to the membership for its consideration at the May meeting.



FY19 Member Dues & Fees Proposal

Why is TAGD considering Member Dues & Fees increases for FY19?

With no income increases and conservative cost projects, TAGD will not have funds to operate through FY21.

What steps has TAGD taken to propose Member Dues & Fees increases?

Key: Executive Committee (EC), Finance & Budget Committee (FBC), Texas Groundwater Summit (TGS)

- July 2017:** FBC identified budgetary concerns and a need to increase revenue
- Nov 2017:** EC & FBC reviewed TAGD programs, and identified Member Dues & Fees and the TGS contract as means to increase revenue
- Jan 2018:** Membership discussed 3 draft Member Dues & Fees proposals relative to a 5 year budget projection.
Action: Develop realistic cost projections for continued growth & propose Dues & Fees at May meeting
- Feb 2018:** TAGD distributed an electronic survey polling members on dues preferences
- March 2018:** FBC hosted a stakeholder conference call open to all members to discuss the results of the survey
Action: Identified a preference for a multi-year dues increase based on membership tier
- April 2018:** FBC reviewed 3 proposed Member Dues & Fees options, and approved 2 for recommendation to the EC
- April 2018:** EC reviewed the 2 Member Dues & Fees proposals, and approved them for distribution to the membership

What is included in this document?

- **Two FY19 Member Dues & Fees Proposals**
- **Two 5 year budget projections**

Proposed FY 19 Member Dues

Option A - 25% Increase

GCD Member Tier	Current Dues	Proposed Dues
Tier 1	\$550	\$688
Tier 2	\$750	\$938
Tier 3	\$1,000	\$1,250
Tier 4	\$1,250	\$1,563
Tier 5	\$1,500	\$1,875

Associate Member Tier	Current Dues	Proposed Dues
Individual or Sole Proprietor	\$500	\$625
501(c)3 or Educational Institution	\$750	\$938
Gov't Entity or Small Corporation	\$1,000	\$1,250
Medium Corporation	\$1,250	\$1,563
Large Corporation	\$1,500	\$1,875

Based on draft FY19 budget, this option would give TAGD a net operating income of **(-\$1,987.54)** for the year.

Option B - 20% Increase

GCD Member Tier	Current Dues	Proposed Dues
Tier 1	\$550	\$660
Tier 2	\$750	\$900
Tier 3	\$1,000	\$1,200
Tier 4	\$1,250	\$1,500
Tier 5	\$1,500	\$1,800

Associate Member Tier	Current Dues	Proposed Dues
Individual or Sole Proprietor	\$500	\$600
501(c)3 or Educational Institution	\$750	\$900
Gov't Entity or Small Corporation	\$1,000	\$1,200
Medium Corporation	\$1,250	\$1,500
Large Corporation	\$1,500	\$1,800

Based on draft FY19 budget, this option would give TAGD a net operating income of **(-\$7,832.54)** for the year.

Proposed FY19 Meeting Rates

12.5% Increase

	Current Rate	Proposed Rate
TAGD Member	\$160	\$180
Non Member	\$220	\$240

Please refer to the 5 year budget projections in the Appendix for more detail and possible future dues increases. As a reminder, TAGD's membership votes to set dues on an annual basis.

Appendix

The remainder of this document provides proposed 5 year budget projections based on Option A and B. Please use these documents to help inform you selection on FY19 Member Dues & Fees

Option A: 25%-10%-10%-10%

GCD Member Tier	No. of Members	Current Dues	FY19 25%	FY20 10%	FY21 10%	FY22 10%
Tier 1	12	\$550	\$688	\$756	\$832	\$915
Tier 2	27	\$750	\$938	\$1,031	\$1,134	\$1,248
Tier 3	19	\$1,000	\$1,250	\$1,375	\$1,513	\$1,664
Tier 4	12	\$1,250	\$1,563	\$1,719	\$1,891	\$2,080
Tier 5	12	\$1,500	\$1,875	\$2,063	\$2,269	\$2,496

Associate Member Tier	# Members	Current Dues	FY19 25%	FY20 10%	FY21 10%	FY22 10%
Individual or Sole Proprietor	14	\$500	\$625	\$688	\$756	\$832
501(c)3 or Educational Institution	2	\$750	\$938	\$1,031	\$1,134	\$1,248
Gov't Entity or Small Corporation	10	\$1,000	\$1,250	\$1,375	\$1,513	\$1,664
Medium Corporation	2	\$1,250	\$1,563	\$1,719	\$1,891	\$2,080
Large Corporation	11	\$1,500	\$1,875	\$2,063	\$2,269	\$2,496

Option B: 20%-10%-10%-10%

GCD Member Tier	# Members	Current Dues	FY19 20%	FY20 10%	FY21 10%	FY22 10%
Tier 1	12	\$550	\$660	\$726	\$799	\$878
Tier 2	27	\$750	\$900	\$990	\$1,089	\$1,198
Tier 3	19	\$1,000	\$1,200	\$1,320	\$1,452	\$1,597
Tier 4	12	\$1,250	\$1,500	\$1,650	\$1,815	\$1,997
Tier 5	12	\$1,500	\$1,800	\$1,980	\$2,178	\$2,396

Associate Member Tier	# Members	Current Dues	FY19 20%	FY20 10%	FY21 10%	FY22 10%
Individual or Sole Proprietor	14	\$500	\$600	\$660	\$726	\$799
501(c)3 or Educational Institution	2	\$750	\$900	\$990	\$1,089	\$1,198
Gov't Entity or Small Corporation	10	\$1,000	\$1,200	\$1,320	\$1,452	\$1,597
Medium Corporation	2	\$1,250	\$1,500	\$1,650	\$1,815	\$1,997
Large Corporation	11	\$1,500	\$1,800	\$1,980	\$2,178	\$2,396

Option A: 25%-10%-10%-10%

5 year Budget Projection based on Option A Dues & Fees

	FY18 Actual	FY18 Budget	FY19 Proposed Budget	FY20 Proposed Budget	FY21 Proposed Budget	FY22 Proposed Budget	
Income							
Grants and Donations	19,372.90		0.00	0.00	0.00	0.00	
Interest Income	11.24	21.00	21.00	21.00	21.00	21.00	
Total Meeting Income	37,410.00	88,500.00	84,375.00	84,375.00	84,375.00	84,375.00	12.5% increase for Meeting Fees, 25% Increase for PFIA
Total Member Dues	116,975.00	108,000.00	145,465.00	159,993.00	175,992.00	193,604.00	25% first year increase; 10% subsequent years
Total Income	173,769.14	196,521.00	229,861.00	244,389.00	260,388.00	278,000.00	
Expenses							
Total Meeting Expenses	12,202.67	16,000.00	15,390.00	15,791.10	16,203.63	16,627.92	3% annual increase for Meeting Costs, 1% for Technical Trainings
Total Office Expense	9,671.98	18,420.00	19,980.00	20,350.80	20,732.72	21,126.11	3% annual rent increase, and monthly website hosting costs
Personnel							
Total Executive Director	42,306.96	86,374.00	88,965.22	91,634.18	94,383.20	97,214.70	3% annual salary increase
Total Staff	34,371.54	63,644.00	65,553.32	67,519.92	69,545.52	71,631.88	3% annual salary increase
Health Insurance-Group Plan	7,694.76	18,000.00	20,700.00	23,805.00	27,375.75	31,482.11	15% annual increase
Total Personnel	84,373.26	168,018.00	175,218.54	182,959.10	191,304.47	200,328.69	25% one time increase for PFIA, Increased membership management software, contracted services removed, and biennium audit cost
Total Professional Services	5,145.82	18,280.00	12,260.00	17,440.00	12,260.00	17,625.40	
Total Travel/Confer/Dues/Outreach	7,315.93	14,500.00	9,000.00	11,500.00	9,000.00	11,500.00	Travel cost altered based on Legislative year
Total Expenses	118,709.66	235,218.00	231,848.54	248,041.00	249,500.82	267,208.12	
Net Operating Income	55,059.48	-38,697.00	-1,987.54	-3,652.00	10,887.18	10,791.88	
Net Income	55,059.48	-38,697.00	-1,987.54	-3,652.00	10,887.18	10,791.88	

Option B: 20%-10%-10%-10%

5 year Budget Projection based on Option B Dues & Fees

	FY18 Actual	FY18 Budget	FY19 Proposed Budget	FY20 Proposed Budget	FY21 Proposed Budget	FY22 Proposed Budget	
Income							
Grants and Donations	19,372.90		0.00	0.00	0.00	0.00	
Interest Income	11.24	21.00	21.00	21.00	21.00	21.00	
Total Meeting Income	37,410.00	88,500.00	84,375.00	84,375.00	84,375.00	84,375.00	12.5% increase for Meeting Fees, 25% Increase for PFIA
Total Member Dues	116,975.00	108,000.00	139,620.00	153,582.00	168,945.00	185,843.00	25% first year increase; 10% subsequent years
Total Income	173,769.14	196,521.00	224,016.00	237,978.00	253,341.00	270,239.00	
Total Meeting Expenses	12,202.67	16,000.00	15,390.00	15,791.10	16,203.63	16,627.92	3% annual increase for Meeting Costs, 1% for Technical Trainings
Total Office Expense	9,671.98	18,420.00	19,980.00	20,350.80	20,732.72	21,126.11	3% annual rent increase, and monthly website hosting costs
Personnel							
Total Executive Director	42,306.96	86,374.00	88,965.22	91,634.18	94,383.20	97,214.70	3% annual salary increase
Total Staff	34,371.54	63,644.00	65,553.32	67,519.92	69,545.52	71,631.88	3% annual salary increase
Health Insurance-Group Plan	7,694.76	18,000.00	20,700.00	23,805.00	27,375.75	31,482.11	15% annual increase
Total Personnel	84,373.26	168,018.00	175,218.54	182,959.10	191,304.47	200,328.69	25% one time increase for PFIA, incrsed membership management software, contracted services removed, and biennium audit cost
Total Professional Services	5,145.82	18,280.00	12,260.00	17,440.00	12,260.00	17,625.40	
Total Travel/Confer/Dues/Outreach	7,315.93	14,500.00	9,000.00	11,500.00	9,000.00	11,500.00	Travel cost altered based on Legislative year
Total Expenses	118,709.66	235,218.00	231,848.54	248,041.00	249,500.82	267,208.12	
Net Operating Income	55,059.48	-38,697.00	-7,832.54	-10,063.00	3,840.18	3,030.88	
Net Income	55,059.48	-38,697.00	-7,832.54	-10,063.00	3,840.18	3,030.88	